Introduction to inQsights

An overview of our Consulting Capabilities & Experience



Who are we

inQsights is a multi disciplinary HR analytics and advisory firm

We have been providing **HR consulting** services **since 2009** under the brand **Inqubex (<u>www.inqubex.com</u>)**

We operate in **UAE** under the brand name **inQsights Management Consulting Limited** registered in the Abu Dhabi Free Zone (ADFZ) (www. ingsights.com)

Focus Areas

- Talent Assessment & Development
- Productivity Enhancement
- Performance Management
- Employee Experience (Ex)

Our Service Portfolio



Development Centres

- Online large group assessment
- Individual Development Planning (IDP)
- Behavioural Training & Coaching

Talent Assessment & Development

Organization Design

- Org Productivity diagnostic
- Right-sizing for productivity
- Structure design for futurestate organization
- Wage Bill Analytics

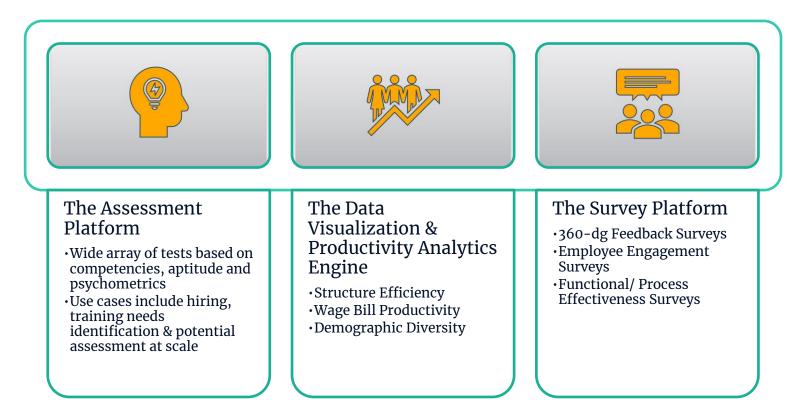
- Job roles and KPI definition
- Performance Management Process refinement
- Competency Design (Technical/ Behavioural)
- Performance Reward linkage

Performance Management

Employee Experience

- Employee Engagement Diagnostics
- Employee Experience (Ex) Enhancement
- Recognition Framework Design
- HR team training on effective Ex

Enabled by a suite of Tech Tools



Why Work with us?



Our experienced team brings Deep Expertise in HR



Our cloud based tech tools provide Analytics with greater Agility



Our solutions are grounded in client context, leading to Ease of Implementation



Our Reliability leads to greater Client Recall



Almost 75% of our work is repeat business from Satisfied Clients

We have serviced over 150 clients in the last decade, across India, ME & SE Asia

Industries we have serviced

- Financial Services
- Retail
- Consumer Goods
- Pharma & Healthcare
- Energy
- Shared Services

- Automotive
- Manufacturing
- Media
- Technology
- Telecom
- Govt & Public Sector

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A sample of our clients

- Marks & Spencer
- Volvo
- Signify
- Boston Scientific
- BMW
- · MSD
- Mondelez
- Nokia
- Prudential

- Aditya Birla Group
- Tata Group
- ITC
- Reliance
- Fabindia
- Bharti Group
- Dalmia Group
- KK Modi Group
- Kirloskar Group

Sample of clients we have supported on Talent Assessment & Development assignments



Sample of our work in GCC



Design of the technical and managerial career path architecture for a Global Tyre MNC's Europe based R&D organization

Establishing the 3 year HR strategy and design of core HR processes like Recruitment, Performance Management, and competencies for a boutique investment

Defining competencies making development plans for the GCC Sales team of a leading European Consumer Goods MNC

HR Strategy and Process

Career Paths

Our Team's Consulting Experience & Industry Exposure

Industry/ HR Functional Area	HR Strategy	Organization Structure & Design	Performance & Talent Management	Competencies	Rewards	Change Management
Healthcare	√	✓		✓	✓	✓
Financial Services		✓		✓	✓	✓
Manufacturing	✓	✓	✓	✓	✓	✓
Retail	✓	✓	√	✓	✓	✓
Energy		✓		✓		✓
IT/ITES	✓	✓	4	✓	✓	
Automobiles	✓	✓		✓	✓	✓
Consumer	✓	✓	×	✓	✓	
Prof. Services	✓	✓		✓	✓	✓
Development Sector	✓	✓		~		✓

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